

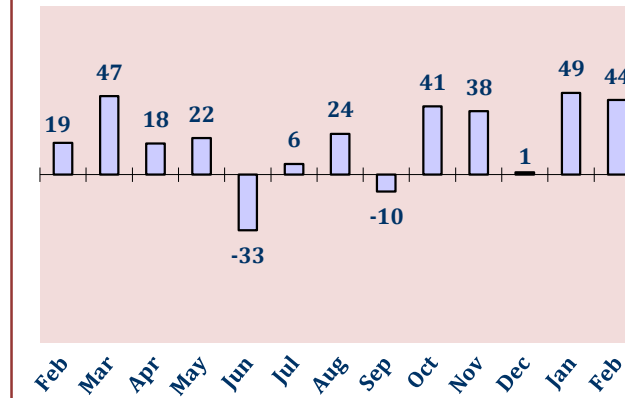
EFAMA INVESTMENT FUND INDUSTRY FACT SHEET ⁽¹⁾

FEBRUARY 2013 DATA

Net Sales (EUR bn) ⁽²⁾

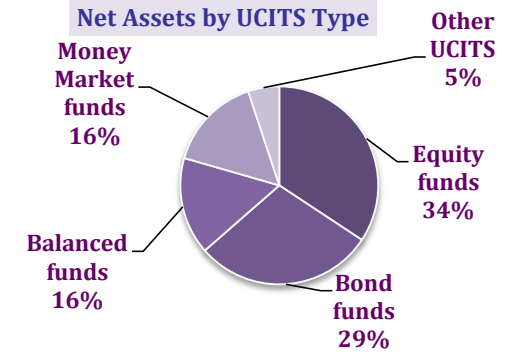
UCITS	February	January	2013
Equity	13.7	21.2	35.0
Bond	12.7	19.5	32.2
Balanced	10.8	11.3	22.1
Other UCITS	3.3	1.2	4.5
Sub Total Long Term	40.5	53.3	93.8
Money Market	3.8	-4.7	-0.9
Total UCITS	44.3	48.5	92.8
Non-UCITS	February	January	2013
Special	9.3	15.2	24.5
Real Estate	0.7	0.7	1.4
Other Non-UCITS	1.7	0.5	2.2
Total Non-UCITS	11.7	16.5	28.1
Grand TOTAL	56.0	65.0	121.0

UCITS Net Sales (EUR bn)



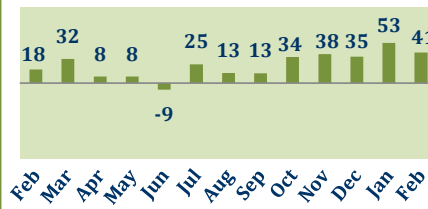
Net Assets (EUR bn) ⁽³⁾

Category	February	% change ⁽⁴⁾	end 2012
UCITS	6,547	2.4%	6,271
Non-UCITS	2,595	1.5%	2,645
Total	9,142	2.1%	8,916

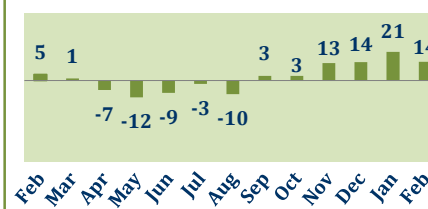


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

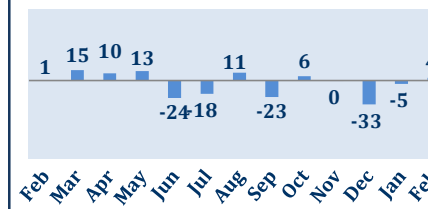
Long-term Fund Net Sales (EUR bn)



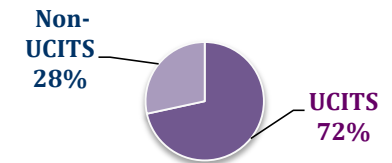
Equity Fund Net Sales (EUR bn)



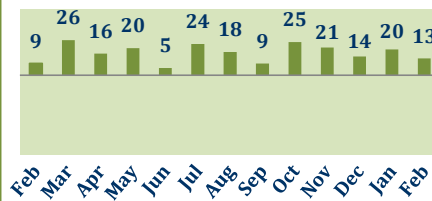
MM Fund Net Sales (EUR bn)



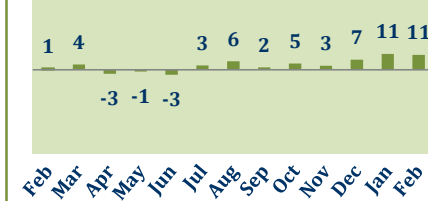
UCITS/Non-UCITS Net Assets



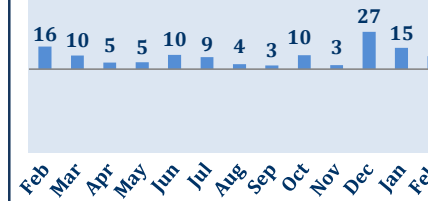
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	Dec 12
USA ⁽⁵⁾	10,859
Europe ⁽⁶⁾	8,944
Asia and Pacific	2,733
America excl. USA	2,155
World	24,816

(1) Excluding Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; excluding Belgium; (3) for countries reporting assets on a monthly basis (more than 99.6% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.

